

# *Baker's Green Acres, Inc*

1579 Brinks Rd.  
Marion 49665

Mark and Jill Baker

231-825-0293  
BakersGreenAcres.com

## **What is a "LZ"?**

An "LZ" is an acronym for a "Landing Zone." In adapting this military concept to our purposes, it is an area where we can land/stop, interact with local people, and deliver needed supplies (in this case dependably wholesome meats and eggs).

## **Interested in hosting a "Landing Zone" drop off?**

### Perks:

- ✓ You get delivery to your own door.
- ✓ You save 5% off your product orders
- ✓ You get a \$10 referral bonus for every new person who identifies you as the referral source.
- ✓ For first time orders, the person you refer will use your coupon identifier for a 5% discount and you will be identified as the source. We will credit you for all referrals when you order next.
- ✓ You can help the people you care about to receive great, wholesome food.

### Requirements:

- ✓ Must be within 3 hours from the farm
- ✓ Must have parking available.
- ✓ Must be in a home/private property location, no parking lots unless you own it.
- ✓ \$500 per drop to start, with a goal of averaging \$1000 per drop within a year.

## **Buyer's Club "Landing Zone" drop off process:**

1. Orders are placed through the website (or by phone if necessary), with the preferred LZ/delivery site indicated at checkout. Payment is through Paypal, or by check/cash at delivery.
2. Delivery is a flat 30 cents per pound, regardless of order size. This is payable by check/cash to the driver at time of delivery. The product will not be signed over without delivery payment.
3. Delivery times and schedules are the same each time, falling every 4-5 weeks. The schedule will be published and available online. We will send e-mail reminders.
4. Order deadline is one week before the pick up day.
5. You must be present at time of delivery or we will not leave your order (unless you have made prior arrangements).
6. Refunds: You must check your order before leaving the drop site. The driver must initial our copy of the invoice with noted changes or mistakes. Any product spoiled AT THE TIME OF DELIVERY will be fully refunded. No refunds on cooked product.
7. The standard customer price list is for retail by-the-piece products. Cheaper bulk buying however is available and encouraged. This includes halves and wholes of hogs and bulk packages of whole chickens.
8. Seasonal fluctuations occur because BGA is a farm, not a warehouse. You will not receive an item ordered if we are temporarily out of stock. If you are open to substitutions (i.e. whole broilers for cut-up broilers; or bone-in breast for boneless skinless breast) let us know on the order and you stand a high chance of getting a fuller order. We encourage patrons to utilize naturally abundant items: sausage, ground beef, ham roasts, and non-breast chicken parts. The whole animal must be used in order to be profitable.
9. Transportation and profitability constraints require that each drop-off maintain a \$1,000 sales average in a given year. New sites need a \$500 total order to start and need to be at the \$1000 goal within a year.

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10. First time customers get a 5% discount on their cart with their referring person's coupon code. BGA gives a \$10 product credit per verifiable and traceable referral to the referral source. We depend on current patrons to bring others on board.
11. All transactions not paid online are COD with check or cash.
12. It is your responsibility to inform us of any changes to your address, phone number or email address.
13. BGA welcomes and encourages all buying club patrons to visit the farm and deepen this food relationship.

## **TERMS & CONDITIONS**

**Please read the following information carefully:**

- I understand that BGA accepts cash and check upon the day of delivery. Online payments must be made through the storefront.
- If I miss my appointment with BGA and do not pick up my order, I will be charged a **\$20 restocking fee**. All canceled orders must be given 48 hours notice.
- Lastly, I understand that if I do not receive an order confirmation, that my order has not been processed and is probably still in my shopping cart. There are several steps to placing an order and I will continue those steps until I have seen the "Your order is completed" page.